

S.No	EOI Page No	EOI Clause No	Existing Clause	Query Suggestions	Response from Bank
1	3	Schedule of Events	Last date and time for Bid submission	We request Bank to allow atleast 14 working days from the date of Pre bid query response publish	Refer Corrigendum.
2	5	1. INVITATION TO BID:	Bidder shall mean any entity (i.e. juristic person) who meets the eligibility criteria given in Appendix-B of this EOI and willing to provide the product and services required by the Bank through RFP process in pursuant to this EOI. The interested Bidders who agree to all the terms and conditions contained in this EOI may submit their Bids with the information desired in this EOI. Consortium bidding is not permitted under this EOI.	CBS Platform Migration project in India is very less in number and there are very few agencies who has executed this project as these project are normally close between the client and the OEM. This clause is restricting the wider participation who has the experience at resource level but not at firm level. To executed any project experience at resource level is must, so we request bank to please allow the OEM credentials also and modify the clause as below  Bidder shall mean any entity (i.e. juristic person) who meets the eligibility criteria given in Appendix-B of this EOI and willing to provide the product and services required by the Bank through RFP process in pursuant to this EOI. The interested Bidders who agree to all the terms and conditions contained in this EOI may submit their Bids with the information desired in this EOI. Consortium bidding is not permitted under this EOI	No Change, as per EOI.
3	10	BID PREPARATION AND SUBMISSION:	The Bid is to be submitted on portal of e-Procurement agency for EOI of _____ in response to the EOI No. SBI/GITC/Core Banking-Tech Operation/2025/2026/51 Dated: 30/07/2025. Documents mentioned below are to be uploaded on portal of e-Procurement agency with digital signature of authorised signatory.	Please confirm on the name of the e-Procurement agency	Please refer to the following points of schedule of events (Page No 2 & 3) for details of e-Procurement agency: i) Point No 7- for Address for submission of Bids ( <a href="https://etender.sbi/sbi/">https://etender.sbi/sbi/</a> ) ii) Point No 12- Contact details of e-Procurement agency
4	10	BID PREPARATION AND SUBMISSION:	A copy of board resolution along with copy of power of attorney (POA wherever applicable) showing that the signatory has been duly authorized to sign the Bid document.	Please confirm if the POA needs to be submitted on Non Judicial Stamp paper or it can be submitted on Bidder lead head	It should be ensured that the POA is from authorised signatory.
5	6	2. BACKGROUND:	Core Banking Solution (CBS) Application (TCS BaNCS) and Database (Oracle) both running on HPE hardware (Integrity Servers – Superdome2 & Integrity Blade Servers) with Itanium processor and HP-UX Operating System (Ver 11.31) since the year 2004.	This platform migration activity will done only for the Indian Entity of SBI or it has to be done for all the entities of SBI (India and Abroad)	This platform migration activity will done only for the Indian Entity of SBI (Domestic Core Banking Solution)
6	24	Appendix-B - Bidder's Eligibility Criteria	Bidder should have experience of minimum 05 (Five) years in providing the Similar Consultancy Services preferably in the BFSI Sector.	Please clarify the definition of similar consultancy services as we are providing multiple consultancy services in CBS domain which range from Architecture design, compliance, data Migration & validation, Sizing and procurement.	IT Consultancy Services viz. Architecture design & Implementation, Application/Database Migration, Infrastructure, Compliance, Sizing & Procurement. The same may be considered for Similar Consultancy Services preferably in the BFSI Sector.
7	24	Appendix-B - Bidder's Eligibility Criteria	Client references and contact details (email/ landline/ mobile) of customers for whom the Bidder has executed similar Core Banking Solution (CBS) Platform Migration/ Core Technical Revamp projects in BFSI Sector in India. Start and End Date of the Project to be mentioned. At least 02 (two) client references are required	Please clarify the definition of similar consultancy services as we are providing multiple consultancy services in CBS domain which range from Architecture design, compliance, data Migration & validation, Sizing and procurement.  Sure this project is not only have the strategy for platform migration but also have the vendor selection and PMO included so can be submit the credentials for the same	IT Consultancy Services viz. Architecture design & Implementation, Application/Database Migration, Infrastructure, Compliance, Sizing & Procurement. The same may be considered for client references.
8	24	Appendix-B - Bidder's Eligibility Criteria	Client references and contact details (email/ landline/ mobile) of customers for whom the Bidder has executed similar Core Banking Solution (CBS) Platform Migration/ Core Technical Revamp projects in BFSI Sector in India. Start and End Date of the Project to be mentioned. At least 02 (two) client references are required	CBS Platform Migration project in India is very less in number and there are very few agencies who has executed this project as these project are normally close between the client and the OEM. This clause is restricting the wider participation who has the experience at resource level but not at firm level. To executed any project experience at resource level is must, so we request bank to please allow the OEM credentials also and modify the clause as below  Client references and contact details (email/ landline/ mobile) of customers for whom the Bidder / OEM has executed similar Core Banking Solution (CBS) Platform Migration/ Core Technical Revamp projects in BFSI Sector in India. Start and End Date of the Project to be mentioned. At least 02 (two) client references are required	As per Point No 5 ELIGIBILITY AND TECHNICAL CRITERIA/SCOPE OF WORK on Page No 8, OEM/ Bidders are eligible to participate therefore the same is applicable for client references.
9	24	Appendix-B - Bidder's Eligibility Criteria	Must have experience in Minimum 03 IT-Tech Stack Migration consultancy involving hardware sizing/ Database Migration strategy/ Infrastructure Upgrade in BFSI Sector.	We request Bank to please allow ongoing engagement also and modify the clause as below  Must have experience in Minimum 02 IT-Tech Stack Migration consultancy involving hardware sizing/ Database Migration strategy/ Infrastructure Upgrade in BFSI Sector. The consultancy assignment can be completed / ongoing	Refer Corrigendum.
10	24	Appendix-B - Bidder's Eligibility Criteria	Minimum 2 Core Banking Solution (CBS) Infrastructure Migration advisory engagement in last 10 Years for Scheduled Commercial Bank	CBS Platform Migration project in India is very less in number and there are very few agencies who has executed this project as these project are normally close between the client and the OEM. This clause is restricting the wider participation who has the experience at resource level but not at firm level. To executed any project experience at resource level is must, so we request bank to please allow the OEM credentials also and modify the clause as below  Minimum 2 Core Banking Solution (CBS) Infrastructure Migration advisory engagement done by bidder /OEM in last 10 Years for Scheduled Commercial Bank	As per Point No 5 (ELIGIBILITY AND TECHNICAL CRITERIA/SCOPE OF WORK) on Page No 8, OEM/ Bidders are eligible to participate therefore the same is applicable for handling similar assignments in last 10 years.
11	24	Appendix-B - Bidder's Eligibility Criteria	Must have managed Preferably Minimum 2 large scale IT Infrastructure Transformation including Vendor Selection, Solution review and Implementation governance in BFSI Sector	We request Bank to please allow ongoing engagement also and modify the clause as below  Must have managed Preferably Minimum 2 large scale IT Infrastructure Transformation including Vendor Selection, Solution review and Implementation governance in BFSI Sector. The consultancy assignment can be completed / ongoing	Refer Corrigendum.

12	31	Page 31 of 41 Annexure 1 (A) Bidder's Capabilities, Past Experiences & Team Profile	Experience of handling similar assignments in last 10 years in the BFSI Sector in India. CBS Platform Migration/Core Technical Revamp Projects (Maximum Marks :10)	CBS Platform Migration project in India is very less in number and there are very few agencies who has executed this project as these project are normally close between the client and the OEM . This clause is restricting the wider participation who has the experience at resource level but not at firm level. To executed any project experience at resource level is must, so we request bank to please allow the OEM credentials also and modify the clause as below  Bidder / OEM Experience of handling similar assignments in last 10 years in the BFSI Sector in India. CBS Platform Migration/Core Technical Revamp Projects (Maximum Marks :10)	As per Point No 5 ELIGIBILITY AND TECHNICAL CRITERIA/SCOPE OF WORK on Page No 8 . OEM/ Bidders are eligible to participate therefore the same is applicable for client references.
13	32	Page 31 of 41 Annexure 1 (A) Bidder's Capabilities, Past Experiences & Team Profile	Experience and demonstrated capability in having handled banking related consulting projects in BFSI sector in India/Globally. CBS Platform Migration/ Core Technical Revamp Projects (Maximum Marks :20) Number of CBS Platform Migration/ Core Technical Revamp Projects in BFSI Sector (Each project with a minimum value of Rs 5 Crore per project) undertaken during the last 10 years	There are very few project of consulting which has value of more than 5 Cr and due to which only certain limited number of companies will be able to submit these credentials and making this bid restrictive, so we request bank to please a modify the clause as below  Experience and demonstrated capability in having handled banking related consulting projects in BFSI sector in India/Globally. CBS Platform Migration/ Core Technical Revamp Projects (Maximum Marks :20) Number of CBS Platform Migration/ Core Technical Revamp Projects in BFSI Sector (Each project with a minimum value of Rs 5 Crore per project) or for a bank of more than 500 branches undertaken during the last 10 years	Refer Corrigendum.
14	33	Page 31 of 41 Annexure 1 (A) Bidder's Capabilities, Past Experiences & Team Profile	Management Consulting assignments with any entity in BFSI Sector having Balance Sheet size of INR 5 Lakh crore during past 10 years. Supported by feedback on quality of services from the user department.	We request bank to please allow ongoing project also	Refer Corrigendum.
15	36	Page 31 of 41 Annexure 1 (A) Bidder's Capabilities, Past Experiences & Team Profile	Resource persons mentioned by the bidder at the time of technical evaluation must be on-boarded & deployed in the Project, without any deviation. Any change in the proposed team of resources should be done in unavoidable circumstances only and after obtaining necessary approval from the Bank.	We request Bank to provide the replacement period of atleast 60 days	It may be considered, after obtaining necessary approval from the Bank.
16	General Query	Additional	limitation of liability	There is no clause on the limitation of liability, we suggest to capped at the total fees received by the Consultant	No Change, as per EOI.
17	16	v. Debarment/Banning	Whenever a Bidder is found lacking in performance, in case of less frequent and less serious misdemeanors, the Bidders may be put on a holiday listing (temporary debarment) for a period upto 12 (twelve) months.	The said terms are ambiguous and a cure period of at least 30 days is requested in such cases to propose remedies	No Change, as per EOI.
18	6	2	The consultant will be responsible for formulating the strategy, vendor selection, implementation, sizing, benchmarking, transformation and governance while working in close coordination with the Bank's application, Database owners and all dependent stakeholders to ensure end-to-end alignment and expediting on the migration.	Is the actual migration to the target platform expected to be carried out by incumbent product vendor/SI or the technical consultant shortlisted by this EOI/RFP?	The consultant will be responsible for formulating the strategy, vendor selection, implementation, sizing, benchmarking, transformation and governance while working in close coordination with the Bank's application, Database owners and all dependent stakeholders to ensure end-to-end alignment and expediting on the migration. Actual Migration will be carried out by incumbent product vendor/SI.
19	25	Appendix-B	Eligibility criteria mentioned at SI No 2 to 5 in table above are relaxed for Startups subject to their meeting of quality and technical specifications.	Can the bidder be an individual assuming the assignment is advisory in nature? Or is it implied that the incumbent is an IT-Consultancy Firms?	Refer to the Eligibility Criteria Mentioned in Sr.No 1 of Appendix-B (Page No 23)
20	27	Appendix-C	Period for completion of the project: 24 Months (Tentatively)	Does this duration include go-live on the target platform?	Yes. Refer to the Technical Criteria/Scope of Work in Appendix-C (Page No 27)
21	27, 28, 29	Appendix-C	All the parameter (SI No 1 thru 20)	Is the role of shortlisted Technical Consultant Advisory or a complete turn-key?	Yes, complete turn-key
22	7	Clause 3 DISCLAIMER: (iii), (iv), (v)  AND Clause 20 OTHER TERMS & CONDITIONS: (vi)	iii. The purpose of this EOI is to provide the Bidder(s) with information to assist preparation of their Bid proposals. This EOI does not claim to contain all the information each Bidder may require. Each Bidder should conduct its own investigations and analysis and should check the accuracy, reliability and completeness of the information contained in this EOI and where necessary obtain independent advices/clarifications. Bank may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this EOI. iv. The Bank, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form or arising in any way for participation in this EOI. v. The Bank also accepts no liability of any nature whether resulting from negligence or otherwise, howsoever caused arising from reliance of any Bidder upon the statements contained in this EOI.	The Bidder has based this proposal on its understanding of SBI's requirements as contained in the EOI, and this proposal is subject to change in the event of further clarification or further detail on the technical assumptions and facts.  The Bidder's proposal is limited to the requirements of this EOI. The Bidder will submit its proposal for separate technical, commercial and other terms in response to the RFP.	No Change, as per EOI.
23	12, 19	Clause 12 BIDDING PROCESS-OPENING OF TECHNICAL BIDS: (ii), (v), (vi)  AND Clause 20 OTHER TERMS & CONDITIONS: (vi)	12.ii. Prior to the detailed evaluation, the Bank will determine the responsiveness of each Bid to the EOI. For purposes of these Clauses, a responsive Bid is one, which conforms to all the terms and conditions of the EOI in toto, without any deviation.  12.v. SBI may shortlist the Bidders who fulfill the eligibility and technical criteria specified in this EOI, have solution/services as per the requirement of the Bank and are agreeing to abide by the terms and conditions of the Bank. Bank's judgment in this regard will be final.  12.vi. Bank may issue a Request for Proposal (RFP) to shortlisted Bidder for next process of procurement. However, please note that short listing of Bidders should not be treated as a contract for the proposed work.  20.vi. The Bank reserves the right to formulate any terms & conditions while framing the RFP, even if these are in variance with the terms provided in this EOI. Further, the Bidders shall have no claim in this regard.	Bidder requests that deviations regarding material portions of the scope and terms be considered, as the solution and contract are an interactive exercise where the parties may agree to certain deviations which should not be considered as the basis for disqualification. In case of any modifications in the terms and conditions, Bidder reserves the right to modify its proposal. The Bidder understands that the deadline for final modifications should be the final RFP submission date. The contract for provision of services will be mutually agreed by the parties.	No Change, as per EOI.
24	14	Clause 14 CODE OF INTEGRITY AND DEBARMENT/BANNING: (ii), (iii), (v)	v. Debarment/Banning	In relation to sub-clause (v), Bidder requests that the debarment/banning be limited to instances of serious transgressions of the code of integrity.	No Change, as per EOI.

25	17	Clause 20 OTHER TERMS & CONDITIONS: (i)	i. Lodgement of an EOI is evidence of a Bidder's consent to comply with the terms and condition of Request for EOI process and subsequent bidding process. If a Bidder fails to comply with any of the terms, its EOI may be summarily rejected.	Bidder's consent to comply with the terms and conditions of the EOI process and subsequent bidding process is subject to the terms of the SOW submitted by the Bidder. The contract for provision of services will be mutually agreed by the parties.	No Change, as per EOI.
26	21	Appendix A - Bid Form	We submit our bid and shall abide by the terms and conditions spelt out in the EOI. i. While submitting this Bid, we certify that: b. We declare that we are not in contravention of conflict-of-interest obligation mentioned in this EOI. v. We have not sought any deviation to the terms and conditions of this EOI. vi. We certify that while submitting our Bid document, we have not made any changes in the contents of the EOI, read with its amendments/clarifications provided by the Bank. ix. We hereby certify that on the date of submission of Bid for this EOI, we are not under any debarment/blacklist period for breach of contract/fraud/corrupt practices by any Scheduled Commercial Bank/ Public Sector Undertaking/ State or Central Government or their agencies/departments. x. We hereby certify that on the date of submission of Bid, we do not have any Service Level Agreement pending to be signed with the Bank for more than 6 months from the date of issue of purchase order. xi. We hereby certify that we have read the clauses contained in O.M. No. 6/18/2019-PPD, dated 23.07.2020 order (Public Procurement No. 1), order (Public Procurement No. 2) dated 23.07.2020 and order (Public Procurement No. 3) dated 24.07.2020 regarding restrictions on procurement from a bidder of a country which shares a land border with India. We further certify that we and our OEM are not from such a country or if from a country, has been registered with competent authority. We certify that we and our OEM fulfil all the requirements in this regard and are eligible to participate in this EOI. xii. We, further, hereby undertake and agree to abide by all the terms and conditions stipulated by the Bank in the EOI document.	We submit our bid and shall abide by the terms and conditions spelt out in the EOI read with the proposal submitted by us. i. While submitting this Bid, we certify that: b. to the best of our knowledge and as of the date of submission of our proposal, We declare that we are not in contravention of conflict-of-interest obligation mentioned in this EOI. v. We have not sought any deviation to the terms and conditions of this EOI, except as contained in our proposal. vi. We certify that while submitting our Bid document, we have not made any changes in the contents of the EOI, read with its amendments/clarifications provided by the Bank, except as contained in our proposal. xii. We, further, hereby undertake and agree to abide by all the terms and conditions stipulated by the Bank in the EOI document read with the proposal submitted by us.	No Change, as per EOI.
27	31	Annexure 1A-Experience of the company / firm	Experience of handling similar assignments in last 10 years in the BFSI Sector in India. CBS Platform Migration/Core Technical Revamp Projects	The Bidder would request confirmation if large scale Digital Banking Transformation projects would be considered as Core technical Revamp projects.	Yes, Large scale Digital Banking Transformation projects would be considered as Core technical Revamp projects.
28	12, 19	BIDDING PROCESS/OPENING OF TECHNICAL BIDS:	After examining the EOI, some or all of the Bidders may be asked to make presentation of the solution and demonstrate proof of concept (POC). The Bidder shall bear all costs associated with submission of EOI, presentation POC desired by the Bank. The Bank shall not be responsible or liable for any cost thereof, regardless of the conduct or outcome of the process.	The Bidder would request confirmation on maximum number of POCs that would be requested from shortlisted bidder by Bank.	Minimum 1
29	23	5	Bidder should have experience of minimum 05 (Five) years in providing the Similar Consultancy Services preferably in the BFSI Sector.	Request you to clarify what is defined as 'Similar Consultancy Services'. Does this require exact core banking transformation experience or general technology transformation projects?	IT Consultancy Services viz. Architecture design & Implementation, Application/Database Migration, infrastructure, Compliance, Sizing & Procurement. The same may be considered for Similar Consultancy Services if implemented in BFSI Sector.
30	24	6	Client references and contact details (email/ landline/ mobile) of customers for whom the Bidder has executed similar Core Banking Solution (CBS) Platform Migration/ Core Technical Revamp projects in BFSI Sector in India. Start and End Date of the Project to be mentioned. At least 02 (two) client references are required	In Qualification Criteria it mentions 2 client references, however in scoring parameters consultant can also submit 1 project and receive 2 marks. Kindly clarify.	Refer Corrigendum.
31	31	1	Experience of handling similar assignments in last 10 years in the BFSI Sector in India.	Are in-progress assignments part of the eligible assignments?	Refer Corrigendum.
32	31	1	Experience of handling similar assignments in last 10 years in the BFSI Sector in India.	Does this include other industries within the broader BFSI sector?	The BFSI sector encompasses the Banking, Financial Services, and Insurance industries.
33	31	2	Experience of handling similar assignments in last 10 years in the BFSI Sector Globally	Does this include other industries within the broader BFSI sector?	The BFSI sector encompasses the Banking, Financial Services, and Insurance industries.
34	32	2	Experience of handling similar assignments in last 10 years in the BFSI Sector Globally	5 or more assignments have been requested for India, while 1 or more project has been requested for global. Since India is a subset of global, we recommend to keep 5 global projects and 1 or more India based projects	No Change, as per EOI.
35	32	2	Experience of handling similar assignments in last 10 years in the BFSI Sector Globally	Is there a specific number of projects required for this?	Minimum 1
36	32	2	Quality of PMO Lead in terms of experience	Are there any specific parameters for scoring and is there a specific format for sharing the profile of the team?	Basis the experience of handling such projects in BFSI sector.
37	32	3	Experience and demonstrated capability in having handled banking related consulting projects/Number of CBS Platform Migration/ Core Technical Revamp Projects in BFSI Sector (Each project with a minimum value of Rs 5 Crore per project) undertaken during the last 10 years in BFSI sector in India/Globally. CBS Platform Migration/ Core Technical Revamp Projects (Maximum Marks :20)	Kindly highlight the difference between Clause 1 and Clause 3, they both clauses are asking for 5 or more assignments. Clause 3 mentions India / Globally. Does that mean independent 5 projects are required from a global perspective? Or is there a difference in the nature of the projects in the 2 clauses.	The listed criteria in Clause 3 and Clause 5 are similar in nature however emphasis has given on the project cost in clause 3 i.e. each project should have a minimum value of Rs 5 Crore.
38	11	9.ii.e	The Bidder may also be asked to give presentation for the purpose of clarification of the Bid.	Is there a specific or earmarked dates for presentation?	Respective dates for the presentation will be shared in due course.
39	12	12.v	Bank may issue a Request for Proposal (RFP) to shortlisted Bidder for next process of procurement. However, please note that short listing of Bidders should not be treated as a contract for the proposed work	How will the RFP process differ from the EOI process? Request for some bank clarity on this aspect. Will the evaluation and scoring from EOI be carried forward to the RFP?	Decision will be basis the outcome of the EOI.
40	12	12.v	Bank may issue a Request for Proposal (RFP) to shortlisted Bidder for next process of procurement. However, please note that short listing of Bidders should not be treated as a contract for the proposed work	Will there be a second round of presentation in the RFP process or will it be limited to commercial scoring?	Decision will be basis the outcome of the EOI.
41	13, 14	Clause 13, Clause 14(ii)	Conflict of Interest	It is McKinsey's long-standing policy to serve competing clients and clients with potentially conflicting interests as well as counter-parties in merger, acquisition and alliance opportunities, and to do so without compromising McKinsey's professional responsibility to maintain the confidentiality of client information. Consistent with such practice and McKinsey's confidentiality obligations to its other clients, McKinsey is not able to advise or consult with Client about McKinsey's serving Client's competitors or other parties. Nothing in this section shall operate to limit or reduce McKinsey's obligations with respect to Client's Confidential Information, including the confidentiality and non-disclosure obligations with respect thereto.	No Change, as per EOI.
42	General Query	No Clause	Contract Format	Please share the format of the Consulting Agreement to be signed with the successful bidder. McKinsey would be happy to share a draft agreement that incorporates balanced terms and protection clauses for both parties. Please let us know.	No Change, as per EOI.

43	General Query	No Clause	Payment Upon Termination	In all events of termination, the consultancy firm shall be paid in full for the Services satisfactorily performed by firm and accepted by the Client. Language to be modified accordingly.	No Change, as per EOI.
44	General Query	No clause	LIABILITIES/INDEMNITY	We would request that our liability under the Agreement howsoever arises be limited to actual and direct loss or damage due to gross negligence and willful misconduct by us and capped at the fee payable by Client under the Agreement.	No Change, as per EOI.
45	30	Annexure - I	Technical Evaluation Criteria	Can you please define the qualification criteria - as per the RFP its mentioned as a score of 70 out of 100 on technical evaluation, any other consideration to select the eligible vendors for next phase?	70 Marks out of 100 are for technical evaluation and remaining 30 Marks are reserved for the presentation to be made by the prospective bidder.
46	34	Annexure 1 (A)	Evaluation of Quality Manpower	Please specify at this stage how many profiles to be shared as part of the technical bid of this EOI , also is there any specific format in which we need to share the profiles. Shall it be a detailed profile that has to be shared?	The resource details will be outlined in the RFP document.
47	36	Annexure 1 (A)	Resource persons mentioned by the bidder at the time of technical evaluation must be on-boarded & deployed in the Project, without any deviation. Any change in the proposed team of resources should be done in unavoidable circumstances only and after obtaining necessary approval from the Bank.	We request to kindly consider the possibility of permitting equivalent replacements in cases where the original proposed resources are no longer available due to the uncertainty in the project start date	The replacement will be allowed after obtaining necessary approval as per the acceptance of the Bank.
48	28	Technical Criteria and Scope of Work	Plan and recommend the approach to be taken for carrying out/Reviewing the Application, Database migration POCs or vetting the ongoing POCs on proposed database platform with zero/minimum downtime along with evaluation of changes needed for CBS database with auxiliary databases in CBS ecosystem.	Kindly confirm whether the ongoing POCs (if any) are vendor-led or internal. Will the consultant be expected to independently execute fresh POCs, or only review and validate existing ones?	Bank reserves the right to take a call as the situation demands.
49	6	Background	This Expression of Interest (EOI) is issued to eligible bidders from the qualified, vendor-neutral IT Consultancy firms having in-depth expertise to provide the guidance and technical know-how to carry out the POCs /RFP /Benchmarking/ Scalability/Dynamic Scaling/ Volumetric growth/Migration Approach Roadmap /Implementation/ Go live Support/Post Migration Audit while ensuring minimal/zero downtime for cross-platform migration.	Kindly help us in understanding benchmarking of which area are we referring to? Is a technical level benchmarking in terms of how other banks have deployed the application or done migration?	The Benchmarking exercise in terms of handling the current volumes and throughput and showcasing the projected volumes of CBS on the proposed Infrastructure for next 10-15 years .
50	10	9) ii)	While submitting the Technical Bid, literature on the proposed solution/services should be segregated and kept together in one section.	Kindly help us in understanding, if we are referring to the proposed approach, methodology and work plan to be submitted separately or part of the single technical bid document along with Appendix sections?	All the respective documents are to be submitted as part of Single Technical Bid document along with the Appendix sections.
51	6	Background	The Core Banking Solution (CBS) is hosted on HP-LUX operating system that is approaching end-of-support (EOS). Therefore, it is imperative to migrate the CBS to an alternate platform which suits the best in terms of support, performance and scalability	As per our knowledge, IT Cloud solution RFP has been floated, will those requirements be considered for planning this migration?	No.
52	6	Background	The Core Banking Solution (CBS) is hosted on HP-LUX operating system that is approaching end-of-support (EOS). Therefore, it is imperative to migrate the CBS to an alternate platform which suits the best in terms of support, performance and scalability	Please clarify if there are any expectations or KPIs defined related to response time, peak transaction load, scalability expectations, or planned outage window?	Consultant is expected to assess current CBS environment and recommend the best practices across the industry.
53	6	Background	The consultant will be responsible for formulating the strategy, vendor selection, implementation, sizing, benchmarking, transformation and governance while working in close coordination with the Bank's application	Is there a minimum number of vendors that might be considered for the vendor evaluation and selection phase?	No.
54	23	Appendix B , point 5	Copy of the order and / or Certificate of completion of the work. The Bidder should also furnish user acceptance report.	Please confirm if there is a requirement to submit the user acceptance report in places where we are already submitting POEL/SOW, etc. ?	Refer Corrigendum.
55	24	11), 12), 13)	11) Must have experience in Minimum 03 IT-Tech Stack Migration consultancy involving hardware sizing/ Database Migration strategy/ Infrastructure Upgrade in BFSI Sector. 12) Minimum 2 Core Banking Solution (CBS) Infrastructure Migration advisory engagement in last 10 Years for Scheduled Commercial Bank 13) Must have managed Preferably Minimum 2 large scale IT Infrastructure Transformation including Vendor Selection, Solution review and Implementation governance in BFSI Sector	Kindly request you to please clarify on the overlapping of credentials in these three clauses 11,12,13 - Is it viable for one credential to be leveraged for more than one category ? Or 1:1 mapping we are considering here?	Yes. If one credential is fulfilling the mentioned criteria.
56	27		Deployment methodologies: Future state architecture & transformation roadmap for Application and Database Migration in Multi-DC deployment for high-availability.	Could you please clarify the locations / regions that we would be covering within India and outside India? Kindly help us with the number of branches / data centers that are supported by the CBS solution to be migrated?	The location will be in India (Mumbai and Hyderabad). Three production sites (PR/NR/DR) of CBS to be migrated on the proposed Infrastructure. Additionally 2 new sites (NDR/Production equivalent Benchmarking site) to be deployed.
57	27		Period for completion of the project: 24 Months (Tentatively)	Kindly request to please help us with the bank's view on the 2-year implementation journey . We would request you to share the pain points and challenges that bank would aim to resolve, other than moving from EOS/Eol hardware security and compliance risk.	24 months timelines is tentative including possible spill over of any activity during actual implementation/migration.
58	28	4)	Plan and recommend the approach to be taken for carrying out/Reviewing the Application, Database migration POCs or vetting the ongoing POCs on proposed database platform with zero/minimum downtime along with evaluation of changes needed for CBS database with auxiliary databases in CBS ecosystem.	Kindly share if there are there any known constraints around cutover windows, freeze periods, or business-critical timelines that we need to be aware of for drafting the workplan?	Consultant is expected to understand the current architecture and conduct a thorough assessment of the current CBS environment (Application/Database/Infrastructure) and recommend the Ideal path for Platform Migration.
59	29	20)	Also recommend a full-fledged monitoring solution of the entire CBS application & infra with end-to-end visibility, pro-active alerting, predictive analytics etc. so as to reduce downtime, early detection of issues and to ensure optimal performance.	Kindly share if bank has a vision to procure a new monitoring solution altogether? This shall be included in RFP? Or is there any existing monitoring system to be checked for compatibility?	Consultant is expected to conduct a thorough assessment of the current monitoring system and recommend.
60	32	2)	Global experience of CBS Platform Migration/Core Technical Revamp projects Parameter Marks Yes 5 marks No 0 marks	Please confirm the minimum number of credentials to be submitted for global experience to obtain full marks? Would one such cred suffice?	Minimum 1
61	33	4)	Experience of Platform Migration for TCS BaNCS as the Core Banking Solutions Parameter Marks Yes 5 marks No 0 marks	Please confirm the minimum number of credentials to be submitted for global experience to obtain full marks? Would one such cred suffice?	Minimum 1

62	35	6)	(e) Global Support to be made available from global experts- Core Technical Transformation PMO Lead	Kindly request you to clarify on what are we referring to as "global support to be made available" here?	This means the PMO/Technical Lead will have access to a network of global experts who are experienced in this field to address project challenges if any and ensure implementation of industry best practices.  Global experts can help identify and mitigate potential risks associated with the proposed transformation.
63	General Query	General Query	General Query	Please provide details on the location from which this project will be executed in a span of 2 years, will resources be required on ground for same throughout the project and in which locations?	Location: Mumbai/ Navi Mumbai. Resources will be required to present in the Bank premises throughout the project.
64	General Query	General Query	General Query	Do we need to submit any commercials as part of this EOI?	No.
65	23	Appendix-B Eligibility Criteria; SNO-11	Must have experience in Minimum 03 IT-Tech Stack Migration consultancy involving hardware sizing/ Database Migration strategy/ Infrastructure Upgrade in BFSI Sector.	We request you to amend the clause as: "Must have experience in Minimum 02 IT-Tech Stack Migration consultancy involving hardware sizing/ Database Migration strategy/ Infrastructure Upgrade in BFSI Sector."	Refer Corrigendum.
66	24	Appendix-B Eligibility Criteria; SNO-12	Minimum 2 Core Banking Solution (CBS) Infrastructure Migration advisory engagement in last 10 Years for Scheduled Commercial Bank	We request you to amend the clause as: "Minimum 1 Core Banking Solution (CBS) Infrastructure Migration advisory engagement in last 10 Years for Scheduled Commercial Bank"	Refer Corrigendum.
67	24	Appendix-B Eligibility Criteria; SNO-6	Client references and contact details (email/ landline/ mobile) of customers for whom the Bidder has executed similar Core Banking Solution (CBS) Platform Migration/ Core Technical Revamp projects in BFSI Sector in India. Start and End Date of the Project to be mentioned. At least 02 (two) client references are required	We request you to amend the clause as: "Client references and contact details (email/ landline/ mobile) of customers for whom the Bidder has executed similar Core Banking Solution (CBS) Platform Migration/ Core Technical Revamp projects in BFSI Sector in India. Start and End Date of the Project to be mentioned. At least 01 (one) client references are required"	Refer Corrigendum.
68	31	Annexure 1 (A) Bidder's Capabilities, Past Experiences & Team Profile SNO - 1	Experience of handling similar assignments in last 10 years in the BFSI Sector in India. CBS Platform Migration/ Core Technical Revamp Projects (Maximum Marks :10)	We request you to amend the clause as: "Experience of handling similar assignments in last 10 years in the BFSI Sector in India. CBS Platform Migration/ Core Technical Revamp Projects (Maximum Marks :10)  a) Experience in 4 or more such projects - 10 Marks b) Experience in 3 such projects - 7 Marks c) Experience in 2 such projects - 5 Marks d) Experience in 1 such projects - 2 Marks"	Refer Corrigendum.
69	32	Annexure 1 (A) Bidder's Capabilities, Past Experiences & Team Profile SNO - 2	Experience of handling similar assignments in last 10 years in the BFSI Sector Globally. CBS Platform Migration/ Core Technical Revamp Projects (Maximum Marks :05)	We request you to remove the clause or amend the clause as:  Experience of handling similar assignments in last 10 years in the BFSI Sector Globally or In India.  Banking IT Infrastructure Migration or Core Technical Revamp Projects (Maximum Marks :05)  Experience of IT Infrastructure Migration/ Core Technical Revamp projects - Yes - 5 Marks; No - 0 Marks	No Change, as per EOI.
70	32	Annexure 1 (A) Bidder's Capabilities, Past Experiences & Team Profile SNO - 3	Experience and demonstrated capability in having handled banking related consulting projects in BFSI sector in India/ Globally. CBS Platform Migration/ Core Technical Revamp Projects (Maximum Marks :20) Number of CBS Platform Migration/ Core Technical Revamp Projects in BFSI Sector (Each project with a minimum value of Rs 5 Crore per project) undertaken during the last 10 years	We request you to amend the clause as: "Experience and demonstrated capability in having handled banking related consulting projects in BFSI sector in India/ Globally. CBS Platform Migration/ Core Technical Revamp Projects (Maximum Marks :20) Number of CBS Platform Migration/ Core Technical Revamp Projects completed on-going in BFSI Sector (Each project with a minimum value of Rs 2 Crore per project) undertaken during the last 10 years  a) Experience in 4 or more such projects - 20 Marks b) Experience in 3 such projects - 15 Marks c) Experience in 2 such projects - 10 Marks d) Experience in 1 such projects - 5 Marks	Refer Corrigendum.
71	33	Annexure 1 (A) Bidder's Capabilities, Past Experiences & Team Profile SNO - 4	Experience of Platform Migration for TCS BaNCS as the Core Banking Solution for any entity in BFSI	We request you to amend the clause as:  Experience of Platform Migration for TCS BaNCS/Finacle as the Core Banking Solution for any entity in BFSI  Experience of Platform Migration of Core Banking Solution: Yes - 5 Marks ; No - 0 Marks	No Change, as per EOI.
72	33	Annexure 1 (A) Bidder's Capabilities, Past Experiences & Team Profile SNO - 5	Management Consulting assignments with any entity in BFSI Sector having Balance Sheet size of INR 5 Lakh crore during past 10 years. Supported by feedback on quality of services from the user department.	We request you to amend the clause as: "Management Consulting assignments with any entity in BFSI Sector having Balance Sheet size of INR 1 Lakh crore during past 10 years. Supported by feedback on quality of services from the user department.  a) Engagement with any BFSI entity in 3 or more than 3 consultancy assignments - 10 Marks b) Engagement with any BFSI entity in 2 consultancy assignments - 7 Marks c) Engagement with any BFSI entity in 1 consultancy assignment - 4 Marks d) No such engagement - NIL"	Refer Corrigendum.
73	33	Annexure 1 (A) - Clause No 4	Experience of Platform Migration for TCS BaNCS as the Core Banking Solution for any entity in BFSI	We kindly request you to amend the clause as follows: Experience of Platform Migration /Assessment for TCS BaNCS as the Core Banking Solution for any entity in BFSI.	CBS Platform Migration is a critical activity, therefore experience of actual migration is required.
74	23,24	Appendix B- Bidder's Eligibility Criteria clauses- 5, 11, 12, 13	Copy of the order and / or Certificate of completion of the work. The Bidder should also furnish user acceptance report.	We request the Bank to kindly consider amending the requirement as Copy of the order / Certificate of completion of the work / user acceptance report / Client confirmation email.	Copy of the order and / or Certificate of completion of the work/User acceptance report/Client Confirmation Email. (Client confirmation email should be from company Email id of the client)

75	31	Annexure 1 (A) Bidder's Capabilities, S.No. 2 - Experience of the company / firm: Experience of handling Core Technical Transformation of core processes related consulting services in the BFSI Sector Globally	Bidder should specifically confirm on their letter head in this regard and submit documentary evidence such as Purchase order/Certificate of completion of the work/ User acceptance report/Sign off report/CA certificate etc. of the clients and projects.	We request the bank to amend the clause as Bidder should specifically confirm on their letter head in this regard and submit documentary evidence such as Purchase order/Certificate of completion of the work/ User acceptance report/Sign off report/CA certificate / Client confirmation email / client reference calls etc. of the clients and projects.	Client confirmation email should be from company Email id of the client.
76	34	Annexure 1 (A) -S.No 6	Scoring will be based on quality & suitability of exclusive resources, including their qualification, relevant experience and prior consulting assignments with SBI.	We request if the Bank could amend the clause as below,  Scoring will be based on quality & suitability of exclusive resources, including their qualification, relevant experience and prior consulting assignments with SBI / BFSI.	Scoring will be based on quality & suitability of exclusive resources, including their qualification, relevant experience and prior consulting assignments with SBI / BFSI.
77	28	Appendix-C - Point 11	Overall engagement till completion of Application and Database migration including post migration audit.	Please clarify if the consultant will be responsible for conducting post-migration audits, or if the role is limited to providing support and documentation for audits conducted by the Bank or third parties.	Consultant role will be responsible for carrying out the Post migration audit including support for audits conducted by the Bank/RBI or third parties during the period of engagement.
78	32	Annexure 1 (A) - Clause No 5	Management Consulting assignments with any entity in BFSI Sector having Balance Sheet size of INR 5 Lakh crore during past 10 years. Supported by feedback on quality of services from the user department	We understand that documents like PO, Completion Certificates, Sign-off Reports, or CA Certificates may be accepted as proof of work/Client Email. We request bank to consider removing "Supported by feedback on quality of services from the user department" as we are bounded by confidentiality clauses, hence providing such documents is not feasible.	No Change, as per EOI.